



Hi Alexandria Agents!

My name is Charlie Seward, President of Charles Seward Construction Company Inc. My name may sound familiar, as I am married to Lyssa Seward, a local realtor with Coldwell Banker Residential Brokerage. I was born and raised in Alexandria, and have lived here most of my life, with the exception of a 10 year stint out West.

I am a Class A General Contractor that has been building custom homes, additions, design-builds, kitchens, baths, windows and doors for over 30 years. As a carpenter by trade, I know houses inside-out and upside-down.

I have decided it made great sense to establish mutually beneficial relationships with other real estate agents as a contractor partner.

How can I help you?

- Do you have a serious buyer client who would like to know the approximate cost of opening up the kitchen, or expanding the house?
- Do you have a buyer, now homeowner that needs a reliable, professional and competent contractor to do home improvements?
- Do you have a seller who needs to update their home to prepare it for sale?
- Do you need a professional opinion on a termite issue? Structural repair done?
- Do you need to alleviate home inspection fears for the seller or the buyer with second opinion or alternative solution?

I know your business well, as I watch my wife, Lyssa, live it every day. I understand your deadlines and the need to calm the stress of your clients. Knowledge is power, call or email me and I will look forward to working with you.

Charlie Seward
President Charles R. Seward Construction

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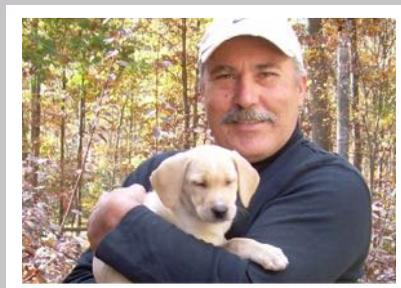
UNMATCHED QUALITY SINCE 1987

A skilled carpenter by trade, Charles Seward has been providing quality home remodeling, design build, and construction since 1978. Our trusted reputation is based on responsiveness, honesty, and experience.

Charles Seward Construction can be your advisor, consultant, and contractor through the whole process of selling a home: giving pricing estimates for repairs and improvement, as well as completing the work with the highest level of quality. We provide you and your real estate clients with the same quality and dependable service we have provided for many happy home owners.

We understand the unique needs of your clients and the time sensitivity associated with real estate transactions. We do top-notch work for:

- **Home owners** in a design/build capacity looking to remodel or add on to their existing home (including kitchens, bath)
- **Property owners** who want to build their dream home.
- **Residential real estate owners** who need consultation from a highly experienced expert



In business in Northern Virginia/DC Metro Area since 1987, Charles Seward Construction Company is known for outstanding workmanship, design intelligence, and integrity.

We are a **Class A General Contractor** and have a stellar reputation for quality work.

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CHARLESSEWARDCONSTRUCTION.COM

**REAL ESTATE CONSTRUCTION
AND CONSULTATION SERVICES**



YOUR GO-TO REAL ESTATE CONTRACTOR

FULL SERVICES FOR REALTORS



HOME SALE PREPARATION

Many homes need repairs and other work done prior to being listed for sale. We understand that these **repairs** are frequently time sensitive, and we are a dependable resource for you and your sellers. As a full service general contractor, we update kitchens, baths, flooring, paint, and much more. We complete the necessary work **quickly** and with a **high level of quality** so the property can net sellers the highest amount of money the market will bear.

HOME INSPECTION CONSULTATIONS + REPAIRS

Few homes are perfect. Home inspection repairs are often necessary. From **windows** to **termite repair**, Charles Seward Construction offers many types of services, making it easy for you to get the **necessary repairs** done within the time allowed to satisfy all parties of the transaction. Charles Seward Construction has saved many an endangered transaction by calming buyer and seller concerns with real information regarding repairs. We can assist you in **home inspection negotiations** by



serving as a resource to consult regarding the results of your home inspection. We can review the home inspection report and **consult with you and your real estate client** on the best and most affordable way to proceed. We will be happy to credit our consultancy fee towards the needed repairs if you use Charles Seward Construction to complete the repairs. We usually offer a viable and less expensive alternative solution to the extensive and expensive home inspection request for repairs.

POST-SALE RENOVATIONS

Are your buyers interested in renovating their new home? From **bathroom remodels** to installing **new windows**, renovating kitchens, to opening up living spaces to building **totally new additions**, we can turn their new home into their dream home through our outstanding service and design intelligence. We can make ourselves available to your serious and under contract buyers to give renovation ideas and estimates pre-closing.

“I have been married to realtor Lyssa Seward for over 30 years and I know your business, and can be an invaluable part of your team services. As part of your team, we can accompany you and your buyers on 2nd home previews and give buyers realistic pricing guidelines for dream updates and renovations.”



“ Charlie Seward Construction **exceeded my expectations** in all aspects of the addition to our home. Charlie and his crew were extremely respectful while working on the project. The crews came when expected, and if there was a day they weren't coming, I was told in advance. Charlie was extremely responsive to all my communications and at no point during the 4 month project did I wonder if he was going to finish. Charlie's **expertise was invaluable** to me since this was my first renovation. He is truly a **“master of home construction!”** I would not hesitate to use him again, and I have recommended him to many friends.

- Martha L, Alexandria, VA